



Fall 2026 Corporate Update

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37 years of Leadership in **Controlled Environment Agriculture (CEA)**

**Applying excellence in plant-based consumer goods to
high-growth cannabinoid opportunities globally**

Key Investment Highlights

- One of the World's Largest Scalable Platforms to Capitalize on Increasing Demand for Regulated Cannabis
- Recent Transaction Yielded Global Cannabis Pureplay with Industry Leading Profitability
- EU-GMP Certification and Cost Excellence Provide Durable Competitive Advantages
- Rapidly Expanding International Business with Clear Runway for Continued Growth
- Multiple Near and Long-Term Opportunities for Revenue Growth and Value Creation
- Strong Balance Sheet to Support Continued Growth; Management Firmly Aligned with Shareholder Interests

One of the World's Largest Scalable Platforms to Capitalize on Increasing Demand for Regulated Cannabis

- 7.2 million square feet of advanced greenhouse and indoor cultivation assets across the world
- Village Farms is winning cannabis market share globally, with demand levels that continue to increase and outpace current supply capabilities
- Mega-scale greenhouse assets provide optionality to scale cost effectively over time, with long-term opportunity to repeat Canadian success in the U.S. following the April 22, 2026 Rescheduling Final Order
- Proven track record in plant-based consumer goods, and industry leading cost of production, compliant capacity, and supply chain excellence are creating durable competitive advantages



\$293M
*TTM Gross Sales (2Q'26)**



7.2M ft²
~30% Cannabis Utilization Today



Methodically Scaling a Global Cannabis Enterprise Since 2018

Quarterly Revenue (US \$M)



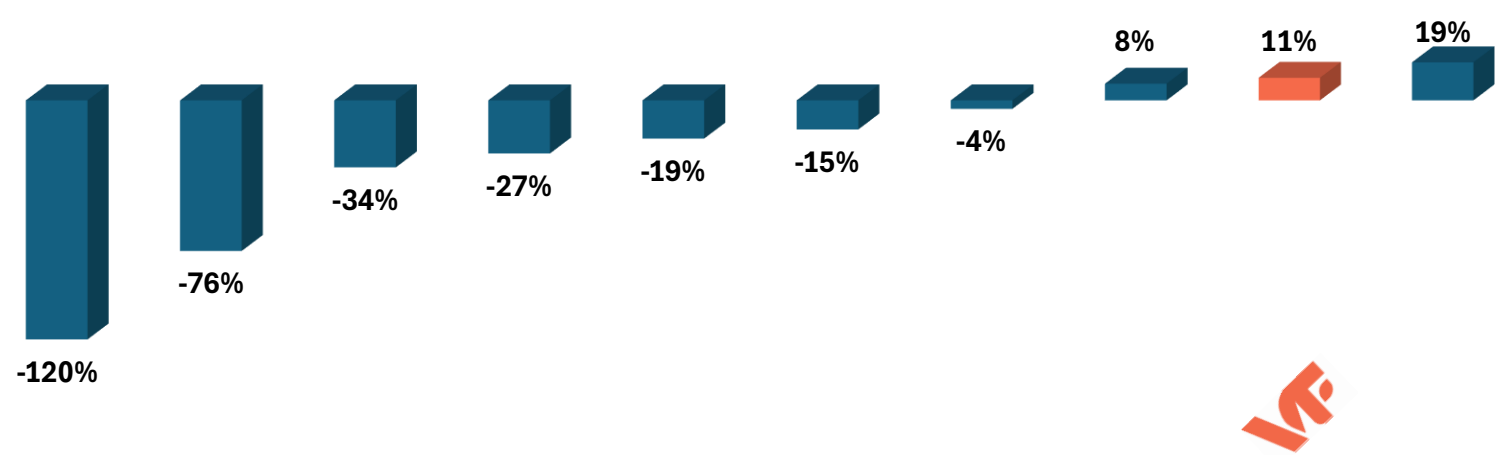
Transformative transaction to privatize legacy produce business creates global cannabis pureplay

		Mar 2022	EU-GMP Certification		Completes Recertification		Sep 2024	Delta Becomes World's Largest EU-GMP Certified Facility		May 2026
EXPORTS	Australia	Israel			Germany	UK	New Zealand		4 New European Markets Expected 2H'26	
	Sep 2021	Jan 2023			Mar 2023	Jan 2024	Feb 2025			
FACILITIES	May 2018	Sept 2021				Jan 2025	Dec 2025		May 2026	
	Begins Delta 3 Conversion (1.1M ft²)	Begins 1'H Delta 2 Conversion (0.55M ft²)				Completes Phase I Facility in Netherlands	Begins 2'H Delta 2 Conversion (0.55M ft²)		Completes Phase II Facility in Netherlands	

Recent Transaction Yielded Global Cannabis Pureplay with Industry Leading Profitability

- In May 2025 Village Farms privatized the majority of its legacy Fresh Produce business through the formation of a new joint venture partnership with private investment firms.¹
- Village Farms sold 80 acres of Texas greenhouse assets and received \$40 million in cash and a 37.9% equity ownership interest in the new parent company of Village Fresh, Verdexa Holdings.
- Since closing, Village Farms has generated cumulative net income from continuing operations of \$33.0 million, positioning it among the most profitable cannabis companies in the world.

Net Profit Margin from Cont. Ops Since Closing of Verdexa Transaction²

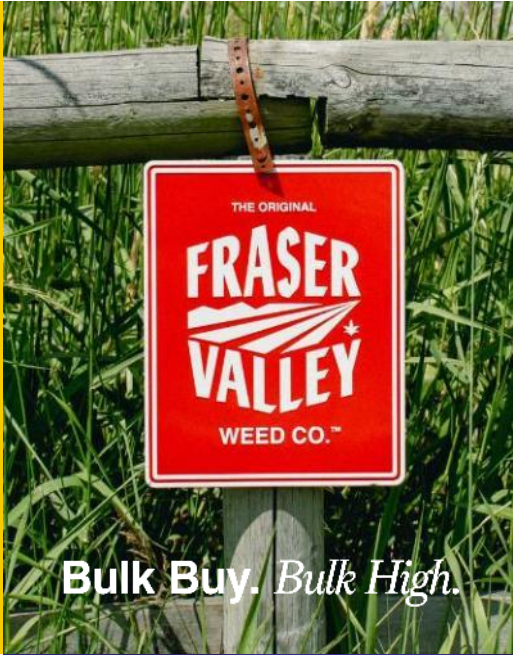
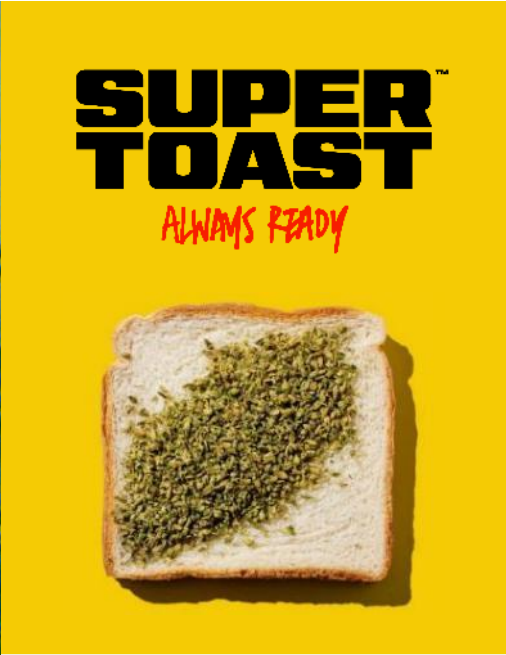
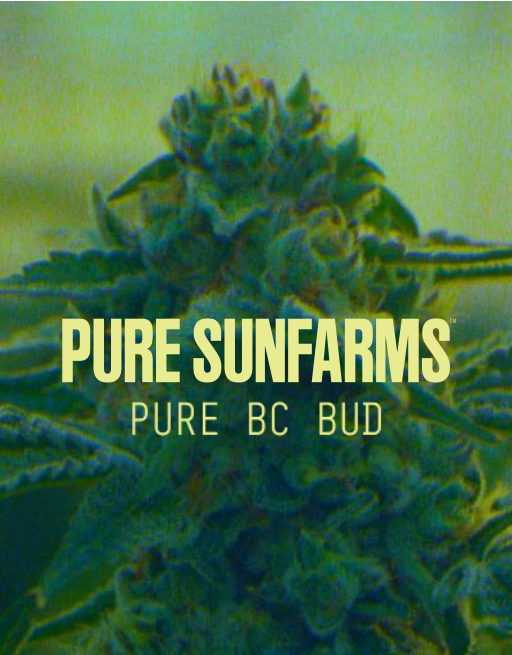


“This transaction positions both our legacy produce and cannabis businesses to flourish independently. This partnership makes us stronger, provides more resources to drive innovation and value for customers, and will serve as a catalyst for future growth and expansion.”

Michael A. DeGiglio
President & Chief Executive Officer
of Village Farms

¹ Verdexa Holdings ownership group includes private equity firms Kennedy Lewis and Sweat Equities
² Top 10 Global Cannabis Companies by Market Capitalization as of 8/28/26, Source S&P Global & Public Filings

Our Brands
Around the
World



EU-GMP Certification and Cost Excellence Provide Durable Competitive Advantages

- Recent facility upgrades in British Columbia created the world's largest EU-GMP certified cannabis facility
- EU-GMP compliance is the gold standard of quality in European medical markets, and compliant capacity is scarce which carries favor with customers and stronger margins
- Village Farms' operations benefit from economies of scale and operational excellence that help deliver industry-leading costs of production
- These capabilities, combined with proven supply chain and compliance expertise provide a clear runway to service increasing demand in Canada and Internationally



DELTA 1 (D1)

2.6 M ft²

Contracted grow for
Village Fresh through
calendar year 2026

Available for incremental
expansion to cannabis
beginning in 2027

DELTA 2 (D2)

1.1 M ft²

Cannabis production in
875,000 ft²

Remaining 275,000 ft²
conversion underway;
once complete facility will
yield ~80,000 kgs of dried
flower production annually
(excludes trim)

DELTA 3 (D3)

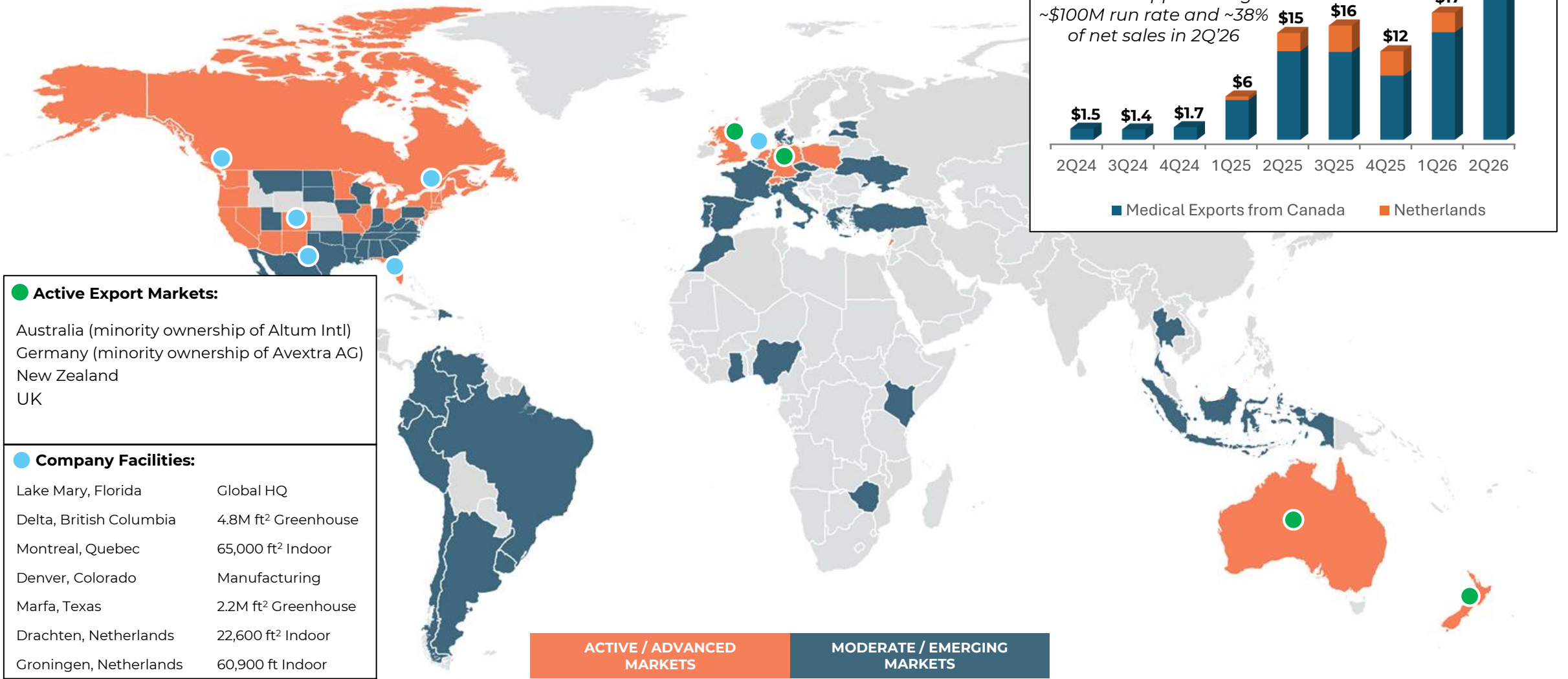
1.1 M ft²

Full cannabis production:
~80,000kg of dried flower
annually (excludes trim)

65,000 ft² processing
center

Tissue culture & strain
development facility

Rapidly Expanding International Business with Clear Runway for Continued Growth



Village Farms Netherlands



- Village Farms Netherlands serves as the Company's European HQ, where it owns 1 of 10 licenses to grow and distribute recreational cannabis in the Netherlands
- Phase I construction completed in 2024 introduced ~2,000 kgs of annual production capacity to the market, and Phase II construction completed in May 2026 will bring maximum capacity to ~10,000 kgs
- VF Netherlands generates strong profitability, demonstrating positive EBITDA in its first partial quarter of operations, and will ramp to full production capacity into early 2027



European HQ
Groningen, NL

Expansion Projects to Yield ~100 Metric Tonnes of Incremental Capacity Through 2028

DELTA 2 Expansion, Canada



Phase II Expansion, Netherlands



Multiple Near and Long-Term Opportunities for Revenue Growth and Value Creation

Organic Sales Growth

- Canadian Sales Expected to Grow in line with the Domestic Market
- Increasing Demand from Existing Markets
- Expansion to Service New Customers and International Markets
- Potential Participation in CBD Medicare Pilot Program

Accretive Growth Investments

- Phase II Facility in Netherlands Complete (5x Production Capacity)
- Delta 2 Expansion in Canada to be fully ramped by mid 2027 (40 metric tonnes of incremental capacity compared to FY25)
- Future Expansion of Cultivation Capacity to Meet Increasing Demand
- New Product and Category Introductions & Innovation

Strategic M&A / Partnerships

- Significant and Expanding Opportunity Set Across Global Cannabis
- Attractive U.S. Market Optionality with Existing Asset Portfolio
- Company Emerging as a Partner and Acquirer of Choice
- Management and Board will Remain Prudent with Respect to Potential Activity

U.S. Market Opportunity

Texas assets represent
\$400M+

revenue opportunity in
permissible regulatory
environment



Marfa, TX
>0.8 M ft² (20 acres)

950 acres of adjacent
owned, unoccupied land

Permian Basin, TX
>1.3 M ft² (30 acres)

**2.2 M ft² Located in One of the Best Growing
Climates for Cannabis in Continental U.S.**

- Lower cost, higher yield
- Economies of scale
- Consistency of technology

Texas assets represent high-value optionality following the April 22, 2026 Rescheduling Final Order. Facilities are readily available to be converted to cannabis production with the advantage of having done so successfully in Canada.



Leading e-commerce platform in U.S. hemp-derived consumer
products adjacent to the high-THC cannabis market



Provides Additional
**Pathway to
High-THC
Cannabis Market
in the US**



**One of the largest brands in the hemp-
derived cannabinoid market in the
United States**

- Diverse portfolio of CBD and other
cannabinoid products
- Top 5 brand²
- Top-ranked web site in CBD category:
> 30,000 orders monthly

² Fact MR CBD Market Research Survey

Financial Performance

Summary of Key Financial Metrics

(US \$ millions)	Three Months Ended June 30,			Trailing Twelve Months Ended June 30,		
	2026	2025	Variance	2026	2025	Variance
Gross Sales*	\$78.9	\$74.7	5.6%	\$292.6	\$261.1	12.1%
Net Sales	\$64.0	\$59.9	6.8%	\$230.6	\$199.9	15.3%
Gross Profit	\$30.0	\$22.3	34.2%	\$102.1	\$57.5	77.7%
% Margin	46.8%	37.3%	955 bps	44.3%	28.7%	1,554 bps
SG&A Expenses	\$18.8	\$15.4	22.1%	\$65.0	\$60.5	7.5%
SG&A Expenses (% of sales)	29.4%	25.7%	367 bps	28.2%	30.3%	-205 bps
Income from continuing operations ¹	\$7.2	\$9.9	-27.7%	\$23.1	\$1.3	1701.6%
Income (loss) from discontinued operations, net of tax ²	\$0.0	\$16.3	-\$16.3	-\$0.2	\$8.4	-\$8.6
Net Income attributed to shareholders ²	\$7.1	\$26.5	-73.0%	\$22.7	\$10.3	119.5%
Basic EPS	\$0.06	\$0.24	-75.0%	\$0.20	\$0.10	100.0%
Diluted EPS	\$0.06	\$0.24	-75.0%	\$0.17	\$0.10	70.0%
Adjusted EBITDA from continuing operations*	\$15.4	\$17.1	-9.9%	\$61.8	\$27.9	121.6%
% Margin	24.1%	28.6%	-448 bps	26.8%	14.0%	1,285 bps

¹ 2Q'25 income from continuing operations included Other Income of \$4.4 million related to a favorable vendor settlement.

² Year-over-year variances driven by the one-time gain on the sale of the Company's legacy produce business of approximately \$20 million during 2Q'25.

* Gross Sales and Adjusted EBITDA from continuing operations are non-GAAP financial measures and do not have standardized meanings prescribed by GAAP. Therefore, these measures may not be comparable to similar measures presented by other issuers. Management believes that these measures are useful supplemental measures in evaluating the performance of the Company and better reflect the nature and earnings potential our business.

Strong Balance Sheet to Support Continued Growth; Management Firmly Aligned with Shareholder Interests

(Amounts in US \$ millions, except share figures)

June 30, 2026

Cash	\$72.9
Total Debt ¹	\$39.9
Net Cash Position	\$33.0

2026 Commentary

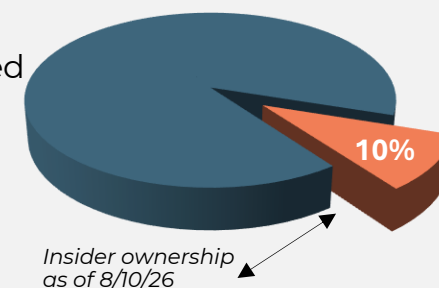
- YTD in 2026, Company has paid \$17 million in income taxes, \$31 million in excise taxes, spent \$15 million in capex, \$7 million in share repurchases and completed a \$15 million equity placement with two U.S. institutional investors.
- Company expects to grow its cash balance from positive cash flow from operations through year end.

June 30, 2026

Common Shares Outstanding	122,286,297
RSUs	1,610,816
Options ²	5,124,041
Warrants ³	15,298,900
Fully Diluted Shares Outstanding	144,320,054

Insider Ownership

- Management team firmly aligned with shareholder interests
- Incentive comp tied to revenue and profitability targets



1) \$25.0 million payable quarterly in a principal amount of US ~\$870K, interest rate of 4.8% matures February 2029; \$14.9 million payable monthly in a principal amount of US ~\$164K, interest rate of 6.8% matures February 2031

2) Weighted Average Strike Price of US \$3.82 3) Strike Price of US \$1.65.

Leadership Team



MICHAEL A. DEGIGLIO
Founder, President & Chief
Executive Officer

A former U.S. Navy aviator, Mike is a pioneer of the North American Controlled Environment Agriculture (CEA) industry. In 1989 he founded Village Farms, serving as CEO since inception and building it into one of North America's largest greenhouse produce growers. Prior to Village Farms, Mike founded Agro Dynamics, Inc. and was the first to introduce several new greenhouse technologies to North America. Upon the acquisition of Agro Dynamics by EcoScience, a NASDAQ listed agricultural biotechnology company, Mike served as CEO of EcoScience until the company was acquired by Village Farms in 2001.

Today, Mike remains the largest shareholder of Village Farms. He has led its evolution to a plant-based consumer products company, focused on large market, high-growth cannabinoid opportunities globally. He envisioned and has directed the execution of an aggressive growth strategy that has resulted in the creation of Canada's premiere cannabis supplier and brand and a rapidly expanding international platform while continuing to optimize U.S. operations for long-term cannabis optionality.

Mike has long believed in sustainable agriculture practices and early on recognized the importance of CEA in this regard, driving Village Farms to be a pioneer and innovator. He has also been instrumental in its use of alternative renewable energy sources, which led to founding Village Farms Clean Energy. Prior to his business career, Mike served on active duty in the U.S. Navy as an officer and jet aviator from July 1976 through January 1983, and the Naval Air Reserves from 1983 to 2001, retiring at the rank of Captain with the United States Naval Reserve. Michael received a Bachelor of Science degree in Aeronautical Science and Aviation Management from Embry Riddle Aeronautical University in Daytona Beach, Florida.



ANN GILLIN LEFEVER
Chief Operating Officer



HAMID SHEKARCHI
Interim Chief Financial Officer



BRIAN STEVENSON
Chief Strategy Officer



STEPHEN RUFFINI
Head of M&A, Corporate
Secretary, EVP



YVONNE TRUPIANO
EVP, Chief Human
Resources Officer



BRIAN ELLIS
Chief Information &
Technology Officer



ORVILLE BOVENSCHEN
President – Global Operations



PAUL FURFARO
President - Global Commercial

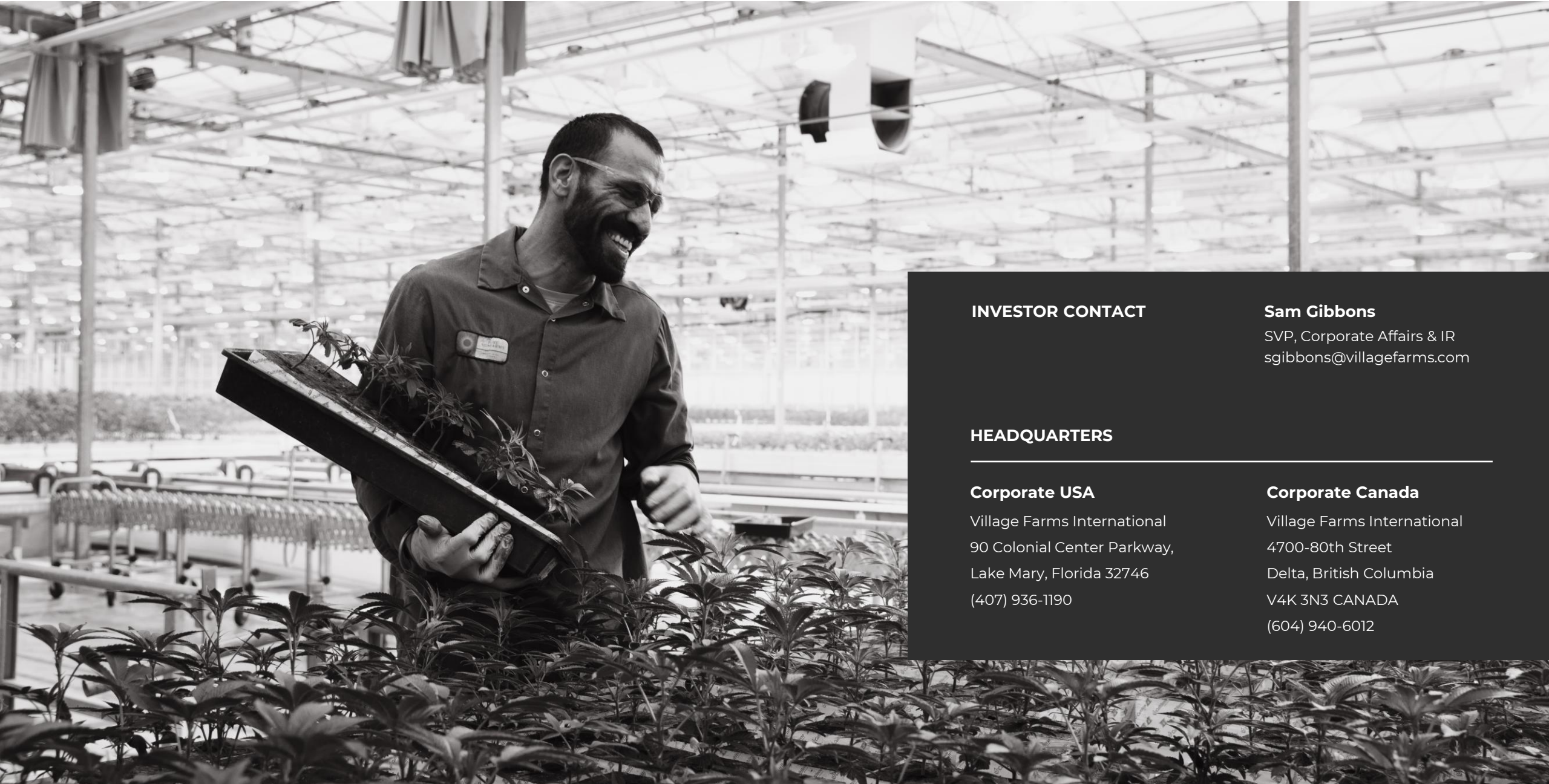


SAM GIBBONS
SVP, Corporate Affairs &
Investor Relations



Village Farms Clean Energy (VFCE), through a partnership with Atlanta-based Terreva Renewables, creates renewable natural gas from landfill gas at its Delta RNG facility. VFCE receives royalties on all revenue generated and contributes positive quarterly net income to the Company.





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